

KAVAYA ASSOCIATE

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80/70 SECTOR 8 PRATAP NAGAR

SANGANER, JAIPUR (302033)

CONTACT: - 9875088887

kavayaassociate@gmail.com

OBJECTIVE

We offer a unique Collection, Verification & Recovery services across Rajasthan. Your time and money by collecting customer dues & other peace of mind the reliability and expert team members. Sincerity, experience, professionalism and consistent performance are the real factors of our business strategy. Our dedicated focus and drive towards hitting our goals encourage us to maintain that competitive advantage.

OUR VALUES

The mission of the KAVAYA ASSOCIATE is the management of your debts so that our core value based on the corporate cultures which are including 4 core values:-

1. Clients:-

The satisfaction of our clients is the supreme aim of our activity and the basics on which we build our future. We aspire to excellence in serving clients.

2. Employees:-

We pay a particular attention to the employees. We invest in training and good work conditions. We encourage a respectful behavior one toward another. We do not accept manifestations of nepotism and favoritism. We appreciate and promote the employees according to their virtues and gained results. We ensure careers by adopting the principle of promoting from the interior the ambitious and successful employees.

3. Professional ethics:-

We respect the law and the moral requirements in each aspect of our activity. We keep strictly the confidentiality of the information.

4. Professionalism:-

We appreciate in our activity the innovation and the knowledge, we improve continuously the processes and we always strive for perfection.

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Collection Methods used by Kavaya Associate:

1. Phone communication and negotiations or regular visiting the debtor at his/her home or in the office.
2. Use of psychological and convincing methods on the debtor, with the help of image and reputation of Kavaya Associate;
3. "Skip tracing" - Identification of debtor's contact data (address, phone number, e-mail, etc.).
4. Taken help of social media like FB, Whatsapp

Our Services:-

We fully understand that we are frequently dealing with sensitive issues while recovering the delinquent accounts. We always take a thoughtful, friendly and Courteous approach. Our aim to recover the debt owed to you while at the same Time we also ensure better business relationship protecting the interest so four Clients.

The principle behind this is that our client's have out sourced their accounts Receivables operations to us in order to increase their internal efficiencies, giving Management more scope to focus on servicing their client's needs.

Therefore, our focus is not being a debt recovery firm, but our objective is to become your collection partner by providing you with a stress free way of collecting your outstanding account receivables allowing the clients focus on core Business activities.

Commercial Consumer Debt Recovery/collection Services offered by us

- One-off Debt Recovery
- Receivable Management Service
- Collection –Banking, NBFC etc.
- Address & Credit Verification Telecom, Banking, NBFC etc.
- Man power out sourcing

Why you choose us:-

Our dedicated staff delivers excellent services to Clients.

- We having a Team who having a rich experience in Credit card/TW/CD/PL recovery
- Our Experts are engaged in providing decent and professional collection services to our well – reputed clients. Our highly proficient and experienced filed staff treats everybody with honor and respect at full times.
- Expertise in field collection, field verification, Tele calling and manpower hiring

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- We save your time, financial and human resources so you can focus on your core business development;
- We ensure an increased degree of recovery for the viable debts;
- We recover the debts that you consider lost;
- We increase your liquidities and improve your financial flows;
- We own negotiations techniques and friendly solution ways of the debts, by establishing the payments schedule, guarantees, compensations, taking over the debts on the account of debts, etc.
- We own deep knowledge about business environment and a good comprehension of economic and psychological factors that influence the payment behavior of the debtors;
- The direct collaboration with the legal executors of high qualification and the monitoring of their activity allows us to obtain quick and quality results;
- Transparency in collaboration – you can enjoy of customized reports at your convenience (daily, weekly, monthly)

Current Profiles:-

- Handling Risk X and Risk 30(Consumer Durable) in **Bajaj finance Ltd.**
- Handling Risk X, Risk 30, in AU SMALL Finance Bank (**Credit Card**)
- Handling Risk X, Risk 60, Risk 120, Risk 180 of **IDFC First Bank (URBEN)** TW portfolio
- Handling Risk 30, Risk 90 to Risk 210, Risk W-off **IDFC First Bank (RURAL)** TW ,CL, RMPL, EHL, CV, LAP portfolio
- Handling Risk 120+ of Home credit India finance Pvt. Ltd.

Manpower:-

- Currently we have well experienced 2 Agency Manager, 5 Team leaders 40 field FOS & 6 tell callers in team
- We have DRA certified resources as well

Our Team

- Proprietor :- Mrs. Sunita kumari Rajawat (Bsc, Msc)
- Mr Pawan Singh Rathod (M.com)(Having 5 years+ experience in HDFC and SBI credit card recovery
- Mr.Surendra Singh Rajawat (BSc, MBA) (17 years experiences in marketing)
- Mr. Bhawani Singh Rajawat (B.com, MBA) (5 years experiences in collection Aawas bank)
- Mr.Ravindra Singh Shekhawat (B.A, LL.B) (high court member)

We know that many requirements are unique to individual companies and we are very happy to discuss the same.

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